INVITATION TO TENDER

Dried Split Pulses 2016-3B

Dried Split Pulses for Distribution from July to September 2016
For Refugee Camps in Thailand

The Border Consortium (TBC), the “Buyer”, invites your, the “Seller’s”, firm offer for the supply of Split Pulses/ Peas, in accordance with the following conditions:

1. **Quality**: The minimum quality of the Dried Split Pulses to be delivered by the Seller is:
   
   a. Split Pulses are the dried, peeled (husked) and split version of the pulse being tendered. The standard specification of Dried Split Pulses is shown in the below Table.

<table>
<thead>
<tr>
<th>Standard Specification of Dried Split Pulses</th>
<th>% by weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1 Purity</td>
<td>99.0% min.</td>
</tr>
<tr>
<td>1.2 Whole Peas</td>
<td>0.5% max.</td>
</tr>
<tr>
<td>1.3 Heat Damage</td>
<td>0.05% max.</td>
</tr>
<tr>
<td>1.4 Other Damage</td>
<td>0.5% max.</td>
</tr>
<tr>
<td>1.5 Other color</td>
<td>2.0% max.</td>
</tr>
<tr>
<td>1.6 Insect Damage</td>
<td>0.3% max.</td>
</tr>
<tr>
<td>1.7 Broken (through a 10/64 RH screen)</td>
<td>2.0% max.</td>
</tr>
<tr>
<td>1.8 Moisture</td>
<td>15.0% max.</td>
</tr>
</tbody>
</table>

b. The quality of Dried Split Pulses must be comparable to the bean sample that the Seller will submit with this tender.

c. Dried Split Pulses must be fresh and free from infestation.

d. The Dried Split Pulses must be free of chemical contamination including pesticide residues, which are dangerous for human consumption.

e. Dried Split Pulses should retain the **required quality for at least 1 year from the date of manufacture** when stored dry at ambient temperatures and at the humidity levels prevalent in tropical forest areas of Thailand (where the refugee camps are located).

f. Swept Dried Split Pulses are not allowed
g. It must be specified in the bidding document if the Dried Split Pulses offered in the tender are of Genetically Modified Object (GMO) origin

Example: Dried Split Pulses

This picture is from website: [http://spectrumchart.com/productsmain2.asp?fid7=1281](http://spectrumchart.com/productsmain2.asp?fid7=1281)

2. **Quantity**: Approximately 247.20 Metric Tones, to be divided into 3 lots for dispatch on monthly basis. Please see the attached Delivery Schedule for details and conditions.

3. **Origin**: The seller is prohibited from supplying Dried Split Pulses obtained or originating from sources in Iraq, Iran, North Korea, Cuba, Sudan, Libya or Syria.

4. **Packing**: Commodity shall be packed in uniform, new, strong polypropylene woven bags of international export standard in white color, with a minimum weight of 110 g. containing not less than 50 kg net per securely Machine double stitched/sealed at the mouth on both end. (Net weight means the weight of Dried Split Pulses only, excluding sack weight). The packing shall remain the property of the Buyer.

About 15-20 bags of silica gel (or other desiccant which similar or better quality) of at least 1 kg each should be placed in each container in order to absorb moisture. In addition craft paper should be laid all side of the container.

Any bags that are identified by the Buyer or his representative at the time of either collection, delivery or loading as being weak, old, torn, or unserviceable or with poor quality stitching/sealing shall be replaced by the Seller, at the Seller's expense.

The Seller shall provide additional two (2%) percent empty spare bags printed with the requested marking (as per agreement) to be shipped along with the cargo. Cost of which is to be included in the price quoted.

All packing material costs and packing charges shall be borne by the Seller.

5. **Quote**:
   - **Quote Terms**: Ex-Factory or Ex-Warehouse Thailand price must be quoted in Thai Baht per Metric Tonne net. Under this term, the Seller must be responsible for the processing and all costs (to be included in price) in relation to freight, taxes, duties, clearance, demurrage and storage, acquisition of the approval from Thailand Food & Drug Administration (FDA), transportation of goods to the Seller’s warehouse in Thailand, and on-loading of consignments onto the Buyer’s assigned transportation. The cost of transportation from the point of loading (at the Seller’s factory or warehouse in Thailand) to the refugee camp destinations will be borne by the Buyer.

   - **Price Validity**: The price offered shall be fixed during the duration of the contract, or at least until the completion of all deliveries, and is not subject to review. The quantity stated
above and as specified in the attached Delivery Schedule are closely-estimated quantities based on estimated camp population. The actual delivery quantities may be different due to possible changes in the population. Within the contract period, in case the Buyer has to order more, the price(s) offered must be maintained for any possible increase of up to 10% of the contracted total quantity. The Buyer will not be responsible for any costs incurred by the Seller if the actual quantities ordered are less than the estimated quantity.

- The attached TBC official Bidding Form-Standard (Form 001) must be used when submitting bids.

6. **Delivery:** It is the Seller’s responsibility to have the Dried Split Pulses ready at its factory or warehouse in Thailand by the date(s) specified in the delivery schedule. The Buyer will assign a transportation company which will arrange trucks to pick-up the goods at the Seller’s factory or warehouse and deliver to the destinations.

- Dispatch periods, frequency, and quantities are summarized on the Delivery Schedule attached to this invitation to Tender and is required on a monthly basis. The collection of the goods by the Buyer’s transport agency is required on a monthly basis, normally between the 5th-15th of each month. The dispatch shall commence in July 2016 and shall be deemed as completed once the full amount has been received by the Buyer, or by 30 September 2016, whichever comes first.

- The delivery quantities stated in the Delivery Schedule are best estimates based on projected camp population during the consumption period. The Buyer reserves the right to amend the delivery/dispatch schedule during the course of the execution of this contract, according to actual needs. The exact quantities and the exact dispatch date(s) are subjected to confirmation from the TBC Bangkok Office in the form of an Official Purchase Order being faxed directly to the Seller at least 10 days prior to the proposed delivery date.

- The Seller, at least one week in advance, should confirm with the TBC Bangkok Office and TBC’s assigned transportation company of the appointment for date and time of dispatch. If the goods are not ready for dispatch by the periods specified in the Purchase Orders, causing the delay in deliveries, the contract may be suspended at the Buyer’s discretion.

7. **Inspection:**

- The Buyer, at its own expense, will appoint an internationally recognized Superintendence Company to conduct inspections covering the checks on quality, quantity, weight, and packing, including the supervision of loading the Split Pulses/ Peas. The inspection will normally take place at the loading point, and sometimes at the camp destination if necessary. The Buyer reserves the right to inform or not to inform the Seller about the date, time and place or inspection.

- If the consignment in whole or in part be found substandard or of defective quality, or under-quantity (to be determined by shortage on total / average net weight) by the Inspection Company, the Buyer reserves the right to reject the consignment and expect immediate replacement (for substandard quality), or require the Seller to provide additional quantity to cover the shortage (if under-quantity).

- On arrival in the camps, the Dried Split Pulses bags will be unloaded, counted, and randomly weighed by Camp Committee Representatives and/or TBC Field staff. During the unloading and the distribution of split pulses/ peas to recipients, the physical quality of split pulses/ peas will be observed. If the consignment in whole or in part on arrival or during the distribution at final destination be found substandard or under-quantity (to be determined by shortage on total / average net weight), the contract may be declared unfilled at the Buyer’s discretion and the Buyer reserve the right to penalize the Seller.

- Some sample will be taken during the inspection or from camp(s) after arrival of supplies and sent for laboratory analysis. The laboratory test will normally take time (up to 2 to 3 weeks after the inspection or receiving samples) to determine the results. If the results of
any tests indicate a substandard quality after receipt and distribution of supplies, the con-
tract shall be declared unfilled at the Buyer’s discretion and the Buyer reserves the right to
penalize the Seller (See Attachment 2 for details).

8. Bidding Procedure:

8.1 Bidding Procedure: Interested suppliers are required to contact TBC’s Bangkok Office to
express their interest by Friday 8 April 2016.

The interested suppliers must submit the bid including all required documents set out in Part 8.2
below by hand, post or E-mail to:

Krisana Atsawasrisakulchai, Supply Chain and Logistics Manager
The Border Consortium
12/5 Convent Road, Bangrak, Bangkok 10500
Tel: (66-2) 238-5027 to 8, Fax: (66-2) 266-5376
Email: tbctenderpulses@theborderconsortium.org
before 12:00 noon, Friday 22 April 2016.

8.2 Bidding Requirement:

8.2.1 Documents Required: All interested suppliers must submit the following documents to
TBC’s Bangkok Office prior to the bid closing deadline, otherwise the bid will not be consid-
ered.

a) TBC’s Bidding Form (Form 001): completed, signed, and stamped by author-
ised person(s). Bidding Form(s) must be submitted in Sealed Envelope and sent
to TBC Bangkok by hand, mail or e-mail. Bidding Forms which have been filled
incorrectly will not be considered.

b) Copy of company registration document.

c) Copy of Passport/Identification Card of the authorised person who signs TBC’s
Bidding Form and whose name is shown on the company’s registration
documents and/or letter of authorisation.

d) Statement of the Company’s Bank Account.

New suppliers, including the suppliers who are contacting TBC for the first
time or those who have never been awarded TBC contract(s) for the camp(s),
must submit with the tender the Statement of the Company’s Account with at
least six-month transaction history issued and verified by the bank.

For current/previous suppliers, who have previously been awarded TBC
contract(s), the Bank Statement is not required to be submitted with the tender.
However, as necessary, the Buyer reserves the right to request the
current/previous suppliers to submit its Bank Statement prior to contract award.

Remark: All copied documents must be identified “True Copy”, stamped, and
signed by the authorized person(s). A letter of authorization is required, if the
name of the person(s) who signs TBC’s Bidding Form is different from the
name(s) stated in the company’s registration document.

8.2.2 Sample: A clearly-labelled sample of two kilograms must be supplied in a strong trans-
parent plastic bag with the tender, otherwise the offer will not be considered valid.

For more information about this tender contact Krisana Atsawasrisakulchai at TBC’s Bangkok Office at
Tel: (02) 238-5027-8 or e-mail: sc-l@theborderconsortium.org
**Commodity สินค้า**

**Dried Split Pulses ถั่วดิบผ่าซีก**

**Delivery Period กำหนดการส่งของ:**
To deliver on the 5-15th day of each month, from July to September 2016
ไม่จัดส่งในวันที่ 1-4 และ 16-20 ของแต่ละเดือน ตั้งแต่เดือนกรกฎาคม ถึง กันยายน 2559

**Delivery Frequency ความถี่ในการจัดส่ง:**
Monthly ไม่จัดส่งเดือนละครั้ง

**Quote Terms เงื่อนไขการเสนอราคา:**
Ex-Factory or Ex-Warehouse Thailand ราคาสินค้า ณ สถานที่รับมอบสินค้า (โรงงานหรือสถานที่เก็บสินค้าของผู้ขายในประเทศไทย)

**Quote Valid Until ราคาต้องยืนได้ถึงวันที:**
30 September 2016 30 กันยายน 2559

---

<table>
<thead>
<tr>
<th>Dispatch Place สถานที่จัดส่งสินค้า</th>
<th>Unit of Measurement หน่วยสินค้า</th>
<th>Approximated Quantity จํานวนโดยประมาณ</th>
<th>Total Quantity จํานวนรวม</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seller’s Factory or โรงงานของผู้ขาย หรือ Warehouse in Thailand สถานที่เก็บสินค้าในประเทศไทย</td>
<td>Metric Ton เมตริกตัน</td>
<td>5-15 Jul 16 82.40 5-15 Aug 16 82.40 5-15 Sep 16 82.40</td>
<td>247.20</td>
</tr>
</tbody>
</table>

The Monthly Delivery Quantity and the Total Units stated in the above table are best-estimated quantities based on estimated camp population during the consumption period. The actual delivery quantities for each month may be different due to possible changes in the population. After the contract is awarded, the actual quantities to be delivered by the Seller are subject to confirmation from the TBC Bangkok in the form of an official Purchase Order being faxed directly to the Seller. The price(s) offered must be maintained for possible increase in TBC ordering quantity of up to 10% of the contracted total quantity. The Buyer will not be responsible for any costs incurred by the Seller if the actual quantities ordered are less than the estimated quantity.  만약ที่บริษัท illegal to be delivered by the Seller are subject to confirmation from the TBC Bangkok in the form of an official Purchase Order being faxed directly to the Seller.  The price(s) offered must be maintained for possible increase in TBC ordering quantity of up to 10% of the contracted total quantity. The Buyer will not be responsible for any costs incurred by the Seller if the actual quantities ordered are less than the estimated quantity.  สามารถคำนวณ aktual quantities to be delivered by the Seller are subject to confirmation from the TBC Bangkok in the form of an official Purchase Order being faxed directly to the Seller.  The price(s) offered must be maintained for possible increase in TBC ordering quantity of up to 10% of the contracted total quantity. The Buyer will not be responsible for any costs incurred by the Seller if the actual quantities ordered are less than the estimated quantity.  เทียบเท่ากับตามที่บริษัทที่ Ziel bitte auf die von Projektinitiativ 可能的项目发起人的通知。
### Bidding Form-Standard/แบบประกวดราคา-มาตรฐาน (Form 001)

<table>
<thead>
<tr>
<th>TBC Tender Number</th>
<th>Dried Split Pulses 2016-3B</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Bid &amp; Sample to be submitted before</td>
<td>12:00 noon, Friday 22 April 2016</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Product</th>
<th>Dried Split Pulses (Food Grade)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Specy Name of Pulse/Pea</td>
<td></td>
</tr>
<tr>
<td>Packaging</td>
<td>Single polypropylene sack of 50 kg net weight</td>
</tr>
<tr>
<td>Marking</td>
<td>None</td>
</tr>
<tr>
<td>Quote Terms</td>
<td>Ex-factory, Thailand</td>
</tr>
<tr>
<td>Unit of Measure (killogrammes, litre, metric tonnes)</td>
<td>Metric Tonnes</td>
</tr>
<tr>
<td>Total Number of Units</td>
<td>247.20</td>
</tr>
<tr>
<td>Price per Unit (THB)</td>
<td></td>
</tr>
<tr>
<td>Total Cost (THB)</td>
<td></td>
</tr>
</tbody>
</table>

| Quote valid until | 30 September 2016 |
| Terms of Payment | Within one month after receiving completed invoice & delivery documents |
| Time needed to prepare for delivery |  |

| Signature of Company Representative with Company Seal |  |
| Date |  |

**Important Information**  ปรึกษาเรื่องล่าสุด

* Please see Invitation to Tender and the Delivery Schedule for details of this tender. รายละเอียดของการยื่นแบบประกวดราคา ให้ดูที่ หนังสือเชิญประกวดราคาราคายื่นแบบประกวดราคาและตารางการส่งมอบ

* Bidder must send a clearly-labeled two kg. sample with this Bidding Form. ผู้ยื่นแบบจะต้องยื่นแบบประกวดราคาราคายื่นแบบประกวดราคาพร้อมตัวอย่างสินค้าจานวนสองกิโลกรัมในบรรจุภัณฑ์ที่ปิดมิดชิด พร้อมติดตราชือบริษัทหรือยีห้อให้ชัดเจน

* This Bidding Form must be filled in correctly, signed, dated and submitted to TBC by hand, mail or e-mail. แบบประกวดราคาราคายื่นแบบประกวดราคารายละเอียดตรง ลงลายมือชือหรือเซ็นตราบิรษัทลงวันที แล้วส่งต่อ TBC โดยทางไปรษณีย์, ทางไปรษณีย์, หรือ,ดิจิทัล  

otherwise this bid will be considered invalid. อย่างอื่นผู้ยื่นแบบประกวดราคารายละเอียดไม่ครบถ้วน ลงลายมือชือหรือเซ็นตราบิรษัทลงวันที แล้วส่งต่อ TBC ทางไปรษณีย์, ทางไปรษณีย์, หรือ,ดิจิทัล  

* Please attach a copy of Company Registration to this form. ให้ผู้ยื่นแบบประกวดราคารายละเอียดแนบเอกสารการจดทะเบียนบริษัท ทะเบียนการค้าหรือหนังสือจดทะเบียนอื่น ๆ ที่ออกโดยหน่วยงานทางการท้องถิ่นหรือของทางราชการ
Attachment 2
Terms & Conditions

1. Terms of payment: Within one month after receiving completed invoice & delivery documents.

2. General background, principles, rules and warranty:

- TBC has received grants from various Donors, for the implementation of this humanitarian aid operation to refugees from Burma and intends to apply a portion of those grants to payments under this contract. The Donor(s) will establish the final amount of the grant and will liquidate it to TBC on completion of the operation on the basis of the expenses presented and declared eligible. No party other than TBC shall derive any rights from the grant or have any claim to its proceeds. Under no circumstances or for no reason whatsoever will the Donor(s) entertain any request for indemnity or payment directly submitted by TBC’s contractors. The Donor(s) is/are not bound by contracts between TBC and the contractor, and recognize(s) no contractual link between itself/themselves and TBC’s contractors.

- Donors require TBC, tenderers and contractors to observe the highest ethical standards during the procurement process and execution of contracts. Procurement and contract award procedures must comply with the principles of:
  - Transparency in the procurement process
  - Equal treatment of potential contractors

- TBC’s procurement procedure must be free of any interference due to a situation of conflict of interests.

- Donors providing the funding for this project reserve the right to exercise their powers of control, on documents and on the spot, over all contractors (including TBC) and sub-contractors who have received Donor’s funds, in order to verify the conformity of TBC’s rules and procedures on procurement and its implementation. Donors request a guarantee that they or their agents have the appropriate right of access to the contractors’ financial and accounting documents for the purposes of checks and audits.

- Warranty: By signing the purchase contract the Seller (if awarded the contract) warrants that the Seller and/or its supplier(s), if any, have all necessary approvals, licenses or permits from the relevant authorities for performing any of its obligations under the contract, that the performance of the obligations of the Seller under the contract is not and will not be in breach of any applicable decrees, laws, ordinances, rules or regulations of any governmental and other authorities having jurisdiction and that the Buyer will be free to deal with the goods lawfully and without interference or censure by government or other official body. The Seller shall indemnify and hold harmless the Buyer against any and all damage, loss, claim, suit, liability, expense or cost resulting from, arising out of, connected with or in consequence of, directly or indirectly, the breach of this warranty. The Seller agrees and acknowledges that nothing in the contract shall operate so as to constitute the TBC an agent, partner, franchisee, employee or representative of the Donor(s). The Seller further undertakes to the TBC and the Donor(s) that it shall not, and shall procure its sub-supplier(s) not, to make any claim or suit on whatsoever ground against the Donor(s) and its representatives.
The Seller shall not represent itself as being the TBC or an agent, partner, employee or representative of the TBC or the Donor(s), and shall not hold itself out as having any power or authority to incur obligations of any nature, express or implied, on behalf of the TBC or the Donor(s). Nothing in this Agreement shall operate so as to constitute the Supplier an agent, partner, franchisee, employee or representative of the TBC or the Donor(s).

3. Ineligibility criteria and grounds for excluding candidates:

- TBC will reject any proposal put forward by tenderers, or, where applicable, terminate their contract, if it is determined they have engaged in corrupt, fraudulent, collusive or coercive practices. Administrative or financial penalties imposed shall be in proportion to the importance of the contract and the seriousness of the misconduct.
- Tenderers and Contractors must not be involved in the exploitation of child labour and must respect the basic social rights and working conditions of their staff.
- TBC will exclude tenderers from participation in the procurement procedure if:
  - They are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
  - They have been convicted of an offence concerning their professional conduct by a judgement which has the force of *res judicata*;
  - They have been guilty of grave professional misconduct proven by any means which TBC can justify;
  - They have not fulfilled obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which they are established or with those of the country of the contracting authority or those of the country where the contract is to be performed;
  - They have been the subject of a judgment which has the force of *res judicata* for fraud, corruption, involvement in a criminal organization or any other illegal activity detrimental to the Donor's financial interests;
  - Following another procurement procedure or grant award procedure financed by the Donor's budget, they have been declared to be in serious breach of contract for failure to comply with their contractual obligations. Candidates or tenderers must certify by any relevant means that they are not in one of the situations listed above.

- Contracts will not be awarded to tenderers who, during the procurement procedure:
  - Are subject to a conflict of interest;
  - Are guilty of misrepresentation in supplying the information required by TBC as a condition of participation in the contract procedure or fail to supply this information.

- Tenderers are excluded if they do not follow the Bidding Procedure and Requirement specified in this Invitation to Tender.

4. Criteria for evaluating the bids, selecting suppliers and awarding contracts:

- A representative of the Donor will be invited to be present during the Opening of the Bids by TBC staff. Tenderers are not invited to the Opening of the Bids.
- Bids must have been submitted in accordance with the tender conditions and specifications. Conformity will be checked at the Opening of the Bids.
- A Tender Committee comprising at least three TBC staff will evaluate the bids after the submission deadline and decide on the award of the contract(s). Their decision is final.
- All bids will be analyzed in the same way and the same Tender Committee will assess all bids.
- The contract will be awarded by TBC on the basis of Best Value for Money, that is to say, the best price-quality ratio, taking into account at least the following criteria:
- Price
- Quality
- Production Capacity
- Reputation and proven ability to meet delivery schedules
- Experience in delivering humanitarian assistance
- Knowledge of local working conditions
- Proximity of operational base to the area
- Compliance with international norms

- There will not be any changes in the criteria expressed in the tender and/or the specifications. Additional details and information from bidders may only be accepted if it clarifies the content of the bid and does not lead to discrimination.

- No negotiations are allowed after the bid submission deadline.

- This Invitation to Tender does not imply any obligation to purchase by TBC.

5. Violation of Contract and Associated Penalties

a) Violations of this Contract by the Seller include, but are not limited to:
   i. Delivering goods not meeting the minimum quality specifications stated in the Contract and Purchase Order.
   ii. Quantity delivered less than that specified in the Purchase Order.
   iii. Delivering goods outside the period stated in the Purchase Order, and/or not following the delivery requirements set forth in the Contract.
   iv. Ignoring or going against specific instructions or requests given in writing or verbally by TBC staff responsible for deliveries, Thai Government Officials or Refugee Camp Committees.
   v. Engagement in corrupt, fraudulent, collusive or coercive practices.
   vi. Involvement in the exploitation of child labour and violation of the basic social rights and working conditions of their staff.

b) Penalties for the Seller in the event of late delivery with be 0.5% of the purchase order value per day up to a maximum of 10%

c) Penalties for the Seller for violating this Contract include, but are not limited to:
   i. Suspending or annulling the Contract at the Buyer’s discretion.
   ii. Seller to replace substandard or defective goods immediately as requested by TBC staff responsible.
   iii. Seller to send in additional goods, at no charge, to make up for any losses or deficiencies, as requested by TBC staff responsible.
   iv. Paying a financial penalty, at Buyer’s discretion, in line with the estimated losses to the Buyer.
   v. Excluding the Seller from consideration of any future contracts with TBC.
   vi. Reimbursing additional costs incurred by the Buyer in sourcing alternative supplies when:
      - the Seller fails to meet quality standards and/or delivery dates,
      - the Buyer terminates the Contract with good cause, and/or
      - the Seller is unable to complete the Contract.

Administrative or financial penalties imposed shall be in proportion to the importance of the contract and the seriousness of misconduct.

6. Contract concluded shall be subject to Thai law.

7. For more information about this tender contact Krisana Atsawasrisakulchai at TBC’s Bangkok Office at Tel: (02) 238-5027-8 or e-mail: sc-l@theborderconsortium.org